



Melody Qian

Senior Vice President
Greater China

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Global Professional & Financial
Risk

Prior Experience

Sunwising
Ironshore / Pembroke Syndicate
Liberty
Chubb
AIG

EXPERTISE & EXPERIENCE

Melody began her insurance career in 2002 as a Financial Lines underwriter with AIG Insurance Company in Shanghai, and then became Financial Lines underwriting manager with Chubb Insurance Company in Shanghai. She moved to Hong Kong in 2009, and was in charge of Commercial D&O and Financial Institution practice for Asia with Liberty International Underwriters. In 2014, she joined Pembroke Syndicate 4000 at Lloyd's, then set up and ran Pembroke's service company in Hong Kong, i.e. Ironshore Hong Kong. Following the merger between Liberty and Ironshore, she set up and ran Sunwising Insurance Broker (Hong Kong) in 2018. She joined Lockton Greater China Global Professional & Financial Risk (GPFR) team in May 2020.

Melody has been specialized in Directors and Officers Liability insurance (D&O), Prospectus Liability insurance (POS), Professional Indemnity (PI), Crime and Cyber Insurance etc., and has served a wide range of industries including financial institutions, fund management, technology and e-commerce, biotech and pharmaceutical, manufacturing and etc. She also specializes in product design, coverage and policy drafting.

EDUCATION

East China University of Politics and Law, B.A. and LL.B.

PROFESSIONAL QUALIFICATION

- Associate of the Chartered Insurance Institute (ACII)

LAUGUAGE SKILLS

Mandarin, Cantonese and English