

Introduction of Facilitator 導師簡介

Mr Joseph Lo Partner, Brunswick

Joseph joined Brunswick in London at the beginning of 2001 and relocated in 2004 to help set up the firm's first Asia office in Hong Kong. Joseph has extensive experience driving significant corporate project work, including high profile IPOs, M&A and crisis situations across the region. In recent years, Joseph has led much of the firm's work for Japanese clients.

During his time building Brunswick's business in Asia, Joseph's strong background in retail has been invaluable in his advisory role to luxury and sports & lifestyle retail group Kering, as they grow further in the China market; leading Japanese sportswear company ASICS, in their response to fatalities in their Cambodian factories; and the IPO of Chow Tai Fook, the world's biggest pure play jewellery company.

As a former pharmacist, Joseph has also provided specialist insights and advice for his clients in this sector, including the agreed merger of Daiichi and Sankyo to form Japan's second largest pharmaceutical company, and the acquisition of OSI pharmaceuticals by Astellas, which was the first time a Japanese pharmaceutical company acquired a US listed business.

Beyond retail and pharmaceuticals, Joseph has led on financial market advisory work across a wider range of sectors, including financial services (private equity, banking and insurance), mining, chemicals, TMT and gaming. Other IPOs in Hong Kong include Samsonite, Prudential and HKT. HKT was a spin-off from PCCW and listed as share-stapled securities, which at the time, was unique to the Hong Kong market.

Joseph joined Brunswick from Boots the Chemists where for five years he managed a number of London pharmacies. He graduated with Honours from the London School of Pharmacy in 1995 with a Bachelor of Pharmacy.

盧志倫先生 博然思維合夥人

盧志倫於 2001 年加入博然思維集團倫敦公司，並於 2004 年被派駐到香港，協助成立集團于亞洲區首個辦公室。他于區內不同企業專案包括知名上市專案、併購，及危機管理方面經驗豐富。近年，他曾領導集團大部分日本客戶的專案。

在建立博然思維于亞洲的業務期間，盧志倫在零售業方面豐富的經驗使他為多個企業並提供諮詢，比如奢侈品及運動生活時尚零售集團開雲在中國市場的拓展；日本運動服飾品牌亞瑟士(ASICS)對於柬埔寨工廠倒塌及工人傷亡的回應；以及全球最大單一經營珠寶企業周大福的上市。

作為一名前藥劑師，盧志倫亦曾為藥業領域的客戶提供專業見解和建議，譬如第一製藥及三共的合併，成為日本第二大製藥集團。另外他也曾為阿斯泰來收購 OSI 製藥提供諮詢，而這是日本製藥公司首次收購美國上市企業。

除了零售和製藥業之外，盧志倫亦為多個行業的企業提供金融市場顧問諮詢，包括金融服務業（私募股權投資，銀行和保險方面）、採礦，化工，科技媒體和遊戲。其他在香港上市的公司包括新秀麗，保誠保險及香港電訊。香港電訊作為股份合訂證券由香港電訊盈科分拆上市，這在當時是獨一無二的。

在加入博然思維集團之前，盧志倫曾有 5 年時間在聯合博姿公司管理數間倫敦的藥房。盧志倫於 1995 年獲得倫敦大學藥學院的藥劑學榮譽學士學位。